# 法人說明會 <br> 3Q 2018 Consolidate Financial Results 

新巨股票代號：2420

## 免責聲明 Disclaimer

本公司並未發佈財務預測，本簡報所作有關本公司財務上，業務上， Q\＆A之說明，若涉及未來公司經營與產業發展上之見解，可能與未來實際結果存有差異。此差異其造成之原因可能包括市場需求變化，價格波動，競爭行為，國際經濟狀況，匯率波動，上下游供應鏈等其他各種本公司所不能掌握之風險因素。

No representation or warranty express or implied，is or will be made in or in relation to，and no responsibility or liability is or will be accepted by the Company as to，the accuracy or completeness of the information and any liability therefore is hereby expressly disclaimed．

## Operating performance for 2018 Q1~Q3

| Unit: NTD Thousand | 2018 Q1~Q3 |  | 2017 Q1~Q3 |  | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | AMT. | \% | AMT. | \% | \% |
| Sales revenue | 2,079,384 | 100.00\% | 2,199,737 | 100.00\% | -5.47\% |
| Gross profit from operation | 753,037 | $36.21 \%$ | 834,746 | 37.95\% | -9.79\% |
| Operating expenses | 371,275 | 17.86\% | 384,458 | 17.48\% | -3.43\% |
| Net operating income | 381,762 | 18.36\% | 450,288 | 20.47\% | -15.22\% |
| Non-operating income and expenses | 55,053 | 2.65\% | $(62,061)$ | -2.82\% | -188.71\% |
| Continuing operating income before tax | 436,815 | 21.01\% | 388,227 | 17.65\% | 12.52\% |
| Continuing operating income after tax | 340,419 | 16.37\% | 332,324 | 15.11\% | 2.44\% |
| Profit attributable to owners of the company | 338,067 | 16.26\% | 332,192 | 15.10\% |  |
| EPS (Dollars) | 2.21 |  | 2.18 |  |  |

## Operating performance for 2018 Q3

| Unit: NTD Thousand | 2018 Q3 |  | 2018 Q2 |  | QoQ | 2017 Q3 |  | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AMT. | \% | AMT. | \% | \% | AMT. | \% | \% |
| Sales revenue | 721,143 | 100.00\% | 690,145 | 100.00\% | 4.49\% | 759,403 | 100.00\% | -5.04\% |
| Gross profit from operation | 277,538 | 38.49\% | 244,129 | 35.37\% | 13.68\% | 279,557 | 36.81\% | -0.72\% |
| Operating expenses | 115,043 | 15.95\% | 123,314 | 17.87\% | -6.71\% | 123,306 | 16.24\% | -6.70\% |
| Net operating income | 162,495 | 22.53\% | 120,815 | 17.51\% | 34.50\% | 156,251 | 20.58\% | 4.00\% |
| Non-operating income and expenses | 13,770 | 1.91\% | 42,665 | 6.18\% | -67.73\% | 25,342 | 3.34\% | 45.66 |
| Continuing operating income before tax | 176,265 | 24.44\% | 163,480 | 23.69\% | 7.82\% | 181,593 | 23.91\% | -2.93\% |
| Continuing operating income after tax | 141,624 | 19.64\% | 125,205 | 18.14\% | 13.11\% | 151,884 | 20.00\% | -6.76\% |
| Profit attributable to owners of the company | 140,302 | 19.46\% | 124,655 | 18.06\% |  | 153,251 | 20.18\% |  |
| EPS (Dollars) | 0.92 |  | 0.82 |  |  | 1.00 |  |  |

ZIPPY

## Non-operating income and expenses

| Unit: NTD Thousand | 2018 Q3 | 2017 Q3 | 2018 Q1~Q3 | 2017 Q1~Q3 |
| :---: | :---: | :---: | :---: | :---: |
|  | AMT. | AMT. | AMT. | AMT. |
| Other income | 27,954 | 35,894 | 82,414 | 101,734 |
| Other gains (losses) | $(1,426)$ | (130) | $(1,597)$ | (299) |
| Foreign exchange gains (losses) | $(6,466)$ | (141) | $(2,963)$ | $(131,812)$ |
| Financial costs | $(6,292)$ | $(10,281)$ | $(22,801)$ | $(31,684)$ |
| Total of non-operating income and expenses | 13,770 | 25,342 | 55,053 | $(62,061)$ |

ZIPPY

## Consolidated Statement of Financial Position

| Unit: NTD Thousand | 2018/9/30 | 2017/12/31 | 2017/9/30 |
| :---: | :---: | :---: | :---: |
|  | AMT. | AMT. | AMT. |
| Cash | 474,863 | 1,624,347 | 2,027,999 |
| Accounts receivable | 486,633 | 451,658 | 480,026 |
| Inventories | 734,155 | 737,098 | 772,505 |
| Other current assets | 397,114 | 304,380 | 336,051 |
| Non-current assets | 3,624,618 | 3,610,046 | 3,622,957 |
| Total assets | 5,717,383 | 6,727,529 | 7,239,538 |
| Current liabilities | 1,325,943 | 2,150,721 | 2,764,337 |
| Non-current liabilities | 1,473,080 | 1,580,380 | 1,598,807 |
| Total liabilities | 2,799,023 | 3,731,101 | 4,363,144 |
| Total equity | 2,918,360 | 2,996,428 | 2,876,394 |

## Contribution Ratio for Consolidated Sales Revenue



## 提問興討論 <br> Q \& A

## 「గ＠nks！

